

**CENTRAL NEW YORK REGIONAL PLANNING
AND DEVELOPMENT BOARD**

**CENTRAL NEW YORK
COMPREHENSIVE ECONOMIC DEVELOPMENT STRATEGY**

ANNUAL REPORT

JUNE 2003

I. Introduction

The Central New York Comprehensive Economic Development Strategy (CEDS) is a report prepared each year by the Central New York Regional Planning and Development Board (RPDB). The primary purposes of the report are to review the current state of the CNY economy, serve as a resource that can be used to help coordinate local economic development efforts, and direct public resources to key economic development projects in the region.

II. Central New York Economy

The Central New York (CNY) region is situated in Upstate New York and consists of five counties including: Cayuga, Cortland, Madison, Onondaga, and Oswego. The region covers an area of 3,120 square miles and has an estimated population of 780,000. By most measures, the region forms an area of interdependent economic activity. There is a central concentration of activity in Onondaga County and the City of Syracuse. In addition to this major urban center, there are intermediate areas of activity in cities located in each of the other four counties. These cities include: Auburn (Cayuga County), Cortland (Cortland County), Oneida (Madison County), and Fulton and Oswego (Oswego County).

Key statistical measures for Central New York indicate that the region's economy improved significantly during the period from 1996 – 2000. The indicators of economic strength included a record number of private sector jobs in CNY, an increase in construction activity and home sales, and a general improvement in the overall population trends for the region. Despite the significant improvement in the local economy in the late 1990's, there remained several indicators of economic distress. These indicators include areas of significant unemployment that exist in the City of Syracuse and in many of the region's rural communities.

During the past two years, CNY's economy has experienced mixed results. The region's population base actually increased by 3,157 residents and the labor force has increased by 4.2% to 398,100. Per capita incomes have also increased in each county throughout the region. The total number of jobs in CNY remains stable at approximately 347,600. Despite these encouraging signs, the region has also experienced an increase in the area's unemployment rate, which currently stands at 5.3%. Also noteworthy has been the closure of the Nestle and Marcellus Casket manufacturing operations in CNY, which contributed significantly to the loss of several thousand manufacturing jobs in the region.

III. Resources and Initiatives

The Central New York community has undertaken a coordinated effort to support economic growth in the region. A cornerstone of this effort is county-based economic development and job training agencies that exist across the region. Supplementing this network are a number of agencies that provide development services on a regional basis. These organizations include the RPDB, Greater Syracuse Chamber of Commerce, New York State Empire State Development Corporation, Metropolitan Development Association, Niagara Mohawk – A National Grid Company, the Central New York Technology Development Organization, the Manufacturers Association of Central New York, the Small Business Administration, and the Small Business Development Center.

The CNY economic development network provides a range of traditional development services. These services include business recruitment and retention efforts, job training assistance, business financing, public facility development, and management of publicly sponsored business parks. In addition, this group has helped to spearhead a number of other economic development initiatives in recent years. These initiatives include: the State's Build-Now New York and Semi-NY programs, a NASA Regional Application Center and a Space Alliance Technology Outreach Program, school-to-work partnership and the Workkeys Program, the hamlet enterprise initiative, Onondaga Community College Applied Technology Center, the Syracuse University Computer Application and Software Engineering Center, and a regional marketing program. Major new initiatives currently being supported in the region include: Destiny USA, the Syracuse University Center for Excellence in Environmental Systems, and the CNY Biotechnology Research Center.

A summary of the major economic development organizations and selected program resources in CNY are listed below:

A. Development Agencies

Federal / State

- U.S. Department of Commerce
- Small Business Administration
- NYS Empire State Development
- NYS Department of Labor

Regional

- CNY Regional Planning and Development Board
- Greater Syracuse Chamber of Commerce
- Manufacturers Association of Central New York
- Metropolitan Development Association
- Niagara Mohawk – A National Grid Company
- Small Business Development Center
- CNY Technology Development Organization
- NASA Space Alliance Technology Outreach Program

County/Local

- Cayuga County Planning Department/Industrial Development Agency (IDA)
- City of Auburn Office of Planning & Economic Development
- Cortland County Business Development Corporation/IDA
- Madison County Planning Department/IDA
- Onondaga County Office of Economic Development/IDA
- City of Syracuse Office of Economic Development/IDA
- Operation Oswego County, Inc./IDA

B. Empire Zones

- City of Auburn
- Cortland County
- Madison County
- Onondaga County
- City of Syracuse (also federal empowerment zone)
- City of Fulton
- City of Oswego

C. Foreign Trade Zone

- Onondaga County

D. Major Real Estate Resources

- | | |
|--|---------------------|
| - Auburn Technology Park (Build Now-NY) | 50 acres |
| - Aurelius Business Park (Semi-NY) | 250 acres |
| - Cortland Smith Corona Facility/Site | 40 acres/413,200 sf |
| - Canastota Business Park (Build Now-NY) | 150 acres |
| - Canastota/Diveronica Site | 116 acres |
| - Lakeport Industrial Park | 160 acres |
| - Hamilton/Mid York Air Park | 58 acres |
| - Cazenova/Trush Park | 200 acres |
| - Oneida Business Park | 22 acres |
| - Clay Industrial Park (Semi-NY) | 245 acres |
| - Town of Dewitt (Build Now-NY) | 108 acres |
| - Radisson Industrial Park | 50 acres |
| - Syracuse University Research Park (Build Now-NY) | 100 acres |
| - Hancock Airpark (Build Now-NY) | 175 acres |
| - Carrier Manufacturing Facility | 430,000 sf |
| - Salina Power Park | 78 acres/800,000 sf |
| - Oswego County Schroepel Industrial Park | 220 acres |
| - Kajac Industrial Park | 45 acres |
| - Riverview Business Park | 423 acres/1.375m sf |
| - Airport Industrial Park | 170 acres |
| - Lake Ontario Industrial Park (Build Now-NY) | 57 acres |
| - Independence Power Park | 70 acres |

IV. Development Strategy

As a major metropolitan area, the Central New York area has a number of comparative advantages for developing and sustaining a productive economy. These advantages include a central location in close proximity to the major population centers in the Northeast, a well developed infrastructure base, a skilled and productive labor force, access to vocational and higher education facilities, strong capital markets, a diversified economy, and a network of organizations and programs designed to support economic growth in the region.

In order to capitalize upon these comparative advantages, the RPDB has adopted the following development strategy. The strategy relies on an awareness of the economic development needs of the region, evaluates the resources available to address these needs, recognizes the various roles that each economic development agency can play, and includes a list of recommended activities for improving the area's economy.

In accordance with these requirements, the strategy includes the following goal and objectives:

Goal: Support the continued growth of a diverse economic base that will provide a range of employment opportunities for citizens across the Central New York region.

Objectives:

- continue the maintenance and development of the region's physical and human resources;
- support activities that help retain and expand businesses which are net wealth generators for the region;
- encourage the growth of employment opportunities in the region's economically distressed areas;
- improve area services and public facilities to help retain existing businesses and attract new companies to the region;
- support programs which strengthen the area's labor force to meet current and future employment needs in the region;
- increase the availability of capital resources to support small business growth in CNY; and
- promote the development of planned industrial sites and public facility improvements which support economic growth in the region.

V. Work Plan

Along with the goal and objectives listed above, the following work plan has been developed to guide the RPDB's economic development activities. The work plan consists of five major programs including:

- Project Development - Continue project development activities by advancing public works, institutional, and commercial projects that will support job creation and economic growth in the region. Specific tasks include feasibility analysis, preparation of applications for financing, and administration of program funds.
- Business Assistance and Finance - Working in cooperation with local economic development agencies, efforts will be directed to support the growth of small businesses in CNY by managing a regionally based business loan program, sponsored by the CNY Enterprise Development Corporation and the COMCO Development Corporation.
- Regional Marketing – Assist local economic development agencies with the management of a regional marketing program. Activities will focus on managing a website for site location consultants, participation at various industry trade shows, assisting with efforts to address prospect leads, and helping to host site location consultant familiarization tours of the region.
- Research and Planning - Continue administration of the RPDB's data center program. The RPDB will also undertake specific research projects which support local economic development efforts.
- Administration - This task includes management of the RPDB structure and activities, participating in various development and planning forums in the region and across the State, and filing various program and financial reports. Throughout the year, the RPDB's Economic Development Committee will have responsibility for monitoring and helping direct the RPDB's economic development program.

I. Central New York Project Priority List

In accordance with the goal and objectives of the CNY Comprehensive Economic Development Strategy, the following list of projects has been recommended for funding consideration at the federal, state, and local level. These projects have been recommended by community representatives and economic development staff working in CNY. These projects have been identified, in part, because of their potential to help foster economic growth in the region.

Cayuga County

- Aurelius Industrial Park Road Network – The County's top economic development priority is the development of infrastructure to serve the Cayuga County Aurelius Industrial Park, a 200-acre industrial park being developed by the County. This site has been chosen as one of thirteen sites to be marketed by New York State as a potential site for a semiconductor manufacturing company. Completion of the site's internal road network is critical. Approximately \$900,000 is needed to complete the four-lane entry road needed to meet the anticipated traffic demands of a major semiconductor manufacturer and satisfy the standards established by New York State Department of Transportation (NYS DOT) during its review of traffic impacts associated with a project of this size and scope.

- Town of Sterling Comprehensive Development Site – Cayuga County and the Town of Sterling are overseeing the development of a 2,800-acre area in the Town of Sterling bordering Lake Ontario, Old State Rte. 104, and Oswego County. 1,500 acres have been set aside as a nature center. 1,300 acres will be sold to private interests for multiple uses including a variety of recreational, light industrial, and commercial development activities. The Cayuga County Water and Sewer Authority has been asked to install public water service from the Onondaga County Water Authority via Oswego County and sewer service to a new treatment plant in Wayne County operated by the Wayne County Water and Sewer Authority. Costs associated with the public infrastructure elements are estimated at \$1,500,000.
- Auburn Northwest Industrial Development Area – This project calls for upgrading the existing infrastructure in the Auburn Technology Park area. This area is in the City of Auburn’s Empire Zone and includes a Build Now-NY site. Proposed improvements include road, sewer, storm drainage, street lighting, water supply repairs, and improved truck transit/access. Total project costs are estimated at \$800,000.
- Emerson Park Plan Implementation – A preliminary plan has been developed to expand the recreational/tourism potential of Emerson Park at the north end of Owasco Lake. The plan proposes a number of improvements including the introduction of additional recreation resources.
- Auburn Schine Theater – The Cayuga County Arts Council has undertaken the restoration of this historic downtown theater with the goal of making it a focal point for downtown revitalization and reinvestment. The facility should become a tourism attraction for the entire Finger Lakes region. The total project cost is estimated at \$4,400,000.
- City of Auburn Connector Road – A connector road of 6,600 linear feet, to be constructed between Route 5 (Grant Avenue) and Route 34 (North Street), will provide access to underutilized land for industrial, commercial, and residential use. The total project is estimated to cost \$4,000,000.
- Town of Genoa Water Supply – Plans are being developed to install a public water supply in the King Ferry area to serve some of the State’s largest and most prosperous dairy farms. As the farms in this area have grown in size, they have outpaced the capacity of ground water sources and the existing municipal water system. In order to sustain these operations, it is necessary to secure additional water supplies. A public water source has been identified that would deliver Cayuga Lake water to the area from the Village of Aurora to Genoa. The total cost for this project is \$5 million.

Cortland County

- Town of Cortlandville Business Park – This project involves the development of a 260-acre parcel of land along Route 13 South in the Town of Cortlandville into a multi-use business park. The project is being sponsored by the Cortland County Industrial Development Agency. The site has been chosen for participation in the State’s Build Now-NY program. The site is adjacent to an existing NYS Empire Zone and has been targeted by the Town for planned industrial development. Major infrastructure

improvements are planned for the site including the extension of a public water and sewer service approximately 6,000 linear feet. These improvements are estimated to cost \$2,000,000.

- Greek Peak/Hope Lake Conference Center – Plans have been developed to expand the Greek Peak Ski Center into a four-season resort with a hotel/conference center, golf course, and indoor water park. The site has been included in a boundary amendment to the Cortland County Empire Zone. The total project is estimated to cost \$30.6 million. Public infrastructure improvements must be completed to support this development. These improvements include the relocation of a road, extension of sewer services, and provision of additional electric and gas service. The estimated cost of these improvements is \$1.2 million.
- Finger Lakes Business and Technology Park – This park is being developed by private investors, in partnership with the Cortland County Industrial Development Agency (CCIDA), on Route 281 in the Village of Homer. CCIDA proposes to extend infrastructure service in the park so that additional parcels can be developed.
- Smith Corona Industrial Park – Plans are currently underway to redevelop the former Smith Corona manufacturing facility into a multi-tenant business complex. The facility consists of approximately 413,200 square feet. An additional 40 acres of vacant land adjacent to this facility are being developed for commercial and industrial use. The property is adjacent to an intermodal rail transportation center that is being developed by CCIDA, NYSDOT, and New York State Susquehanna & Western Railroad. Public road, rail service, sewer, and water improvements are needed to serve this area. The project is estimated to cost \$1,500,000.

Madison County

- SUNY Morrisville Co-Packaging Education Center – SUNY Morrisville has acquired a vacant restaurant in the Town of Nelson. They will remodel it to establish a small food processing, packaging, and distribution center. The center will serve farmers, small business owners, and other individuals with commercial food ideas, recipes, or products but lack the ability to package and market their products or the proper knowledge of federal or state health regulations. Using a “co-packing” strategy, they will have their products processed, packaged, and marketed in small lots at low unit prices. The facility will consist of 10,000 square feet with three specialized kitchen areas: basic hot and cold processing, high aroma processing, and a kosher, gluten-free kitchen. The total project cost is \$1,200,000.
- Trush Business Park – The Trush Park is located in the Madison County Towns of Nelson and Cazenovia. To support additional growth in the park a public water supply must be developed. Three options are being considered including: 1) connection to the Village of Cazenovia’s municipal system, 2) additional on-site wells, 3) utilizing Town of Nelson groundwater and pumping it to the Park. The preferred option from a cost and reliability standpoint is connection to the Village system. Construction costs of the three alternatives range from \$840,000-\$1,600,000.

- Hamilton Business Park – Funding is needed to provide additional public facilities to serve a business park being developed by the Village of Hamilton adjacent to the Hamilton Airport. The site is served by a municipal electric power system. The total project cost is \$1 million.
- Lakeport Business Park – Local officials are working together to provide public facilities to serve a business park being developed by the Town of Sullivan adjacent to Oneida Lake and the proposed Lakeside Planned Community. The total project cost is \$1,900,000, with infrastructure expenses totaling \$1,500,000.
- Village of Morrisville – This project consists of the provision of public facilities to allow for the development of a business park in conjunction with SUNY Morrisville. The estimated cost of public improvements is \$1,700,000.
- Munnsville Access Road – This project involves the construction of a new public access road to support a major expansion of the Ferris Industries/Simplicity manufacturing facilities in the Town of Munnsville.

Onondaga County

- Syracuse Technology Incubator Center – Plans have been developed to convert this one-story vacant building into an incubator center for high technology/computer related businesses. The project is estimated to cost \$2.8 million. Onondaga County has allocated \$1 million and NYS \$500,000 for the project.
- Clay Industrial Park - \$3 million to acquire land and provide infrastructure to an industrially zoned 245-acre parcel in the northern suburbs of Onondaga County. This site is on the State's list of 13 Semi-NY locations. The Onondaga County Industrial Development Agency has initiated actions to acquire the necessary land for this project.
- Syracuse Lakefront/Inner Harbor – In conjunction with plans to expand Carousel Center and for redevelopment of the Syracuse Lakefront, a significant number of public improvements are scheduled for this area. These activities include roadway construction, shore stabilization, reconstruction of harbor bulkheads, configuration of promenades and public spaces, development of a linear park/creekwalk, and development of a business park. EDA awarded a \$1 million grant in September 2000 to support reconstruction of Solar Street. Additional funding is needed to complete other improvements in the area.
- Salina Industrial Power Park – The project involves the redevelopment of the former General Motors 850,000 square foot industrial complex, located on 78 acres in the Town of Salina. As part of this initiative, General Motors and a joint venture partner have developed plans to position the facility and site to accommodate multiple industrial users. Plans include replacement of the plant's industrial waste treatment facility and central heating and steam generating plant; installation of new demising walls to secure demolition targets; and construction of new infrastructure serving water and domestic sanitation requirements. The estimated cost components of this project are as follows:

1. Replacement of the plant's industrial waste treatment and central heating and steam generating plants - \$1.8 million.
 2. New demising walls to secure demolition targets and conversion to a dry sprinkler system - \$1.4 million.
 3. Infrastructure serving water and domestic sanitation requirements, roof improvements and access road improvements - \$2 million.
- CSX Intermodal Terminal Access – Central New York has a unique opportunity to work with CSX and capitalize on the growth of freight-related intermodal activity. Increased capital investment in the DeWitt rail complex and new employment related to intermodal activity are both likely to occur if certain physical restraints and access limitations are properly addressed.

The proposed project would involve two separate elements: 1) addressing customer mobility by improving intersections, distance and constraints within the actual intermodal terminal area. Presently, due to the configuration of internal access roads and rail, truck traffic is blocked from entering or leaving the facility – reducing productivity and efficiency and diminishing the likelihood of further investment by CSX. 2) Improving off-side access and safety by improving a public street and intersections to reduce congestion, eliminate conflicts with school bus traffic, and provide for direct access to Kirkville Road. The estimated costs are:

1. Intermodal Customer Mobility Issues - \$200,000
 2. Offsite Access/Improvements to Public Roadway - \$1,000,000.
- Hancock Airpark - Continue phase three redevelopment of the former Hancock Air Base for industrial and commercial use. Funds will be used to continue the demolition of vacant structures abandoned by the military, construct infrastructure, and undertake general site preparation on this 200-acre site. The County has secured a State Empire Zone designation for this location. The park has been designated a State Build Now-NY site. The Hancock Field Development Corporation recently completed the phase two improvements to the park totaling \$2.5 million. Funding for phase two included an EDA award of \$1.5 million and \$1 million from Onondaga County.
 - Electronics Park – \$3 million to improve utilities (sewer, water, electric, steam plant) and develop an interior access road in an industrial campus housing Lockheed Martin and 98 acres of new and adaptive re-use parcels. The County has designated this site as a State Empire Zone.
 - Landmark Theatre Renovation Study - \$10 million for the complete renovation and refurbishment of the historic Landmark Theater in downtown Syracuse. New York State has allocated \$2 million to assist with this revitalization effort. The theater is located within a State Empire Zone and a federal empowerment zone.

- Rock Cut Road/I-481 – \$8 million to create a new interchange on I-481 which would open up a 280-acre development site (a former quarry) for industrial development as well as providing access to the Syracuse University Research Park being jointly developed by Syracuse University and the Metropolitan Development Association.
- Syracuse City Crossroads Commercial Park – The Syracuse Industrial Development Agency has initiated work on the development of a light industrial/commercial park adjacent to Route 690 East at Green Avenue and Pearl Street. The park consists of approximately 20-acres and is publically owned. A 20,000 square foot manufacturing facility has been built in the park. Additional road, sewer, water, and environmental clean-up is necessary at the site. The total project cost is \$1.5 million.
- Town of Clay Three Rivers Redevelopment – The Town of Clay is proposing the redevelopment of this property into a canal port and a mixed-use tourism based development along the NYS Canal System. An analysis shows this area as one of the most heavily used sections of this waterway and has enormous potential for tourism development. Planned improvements for the area include site acquisition, demolition and clearance, brownfields remediation, and the provision of public utilities. The initial phase of the project is estimated to cost \$4 million.
- Syracuse Downtown Redevelopment – As part of a plan to retain two major employers in downtown Syracuse, the City of Syracuse is proposing the development of a \$45 million parking, office, and commercial/residential building complex. A key component of this project is the construction of a parking garage which will serve Excellus Insurance, Hartford Insurance, and the Landmark Theatre. The parking garage is estimated to cost \$18 million.

Oswego County

- Town of Scriba Sewer Improvements - \$1.6 million to extend public sewer service to a major industrial area in the Town that includes the Sithe Independence Energy Park. The project will capitalize upon the marketing opportunities presented by the Sithe co-generation facilities. EDA awarded a \$960,000 grant for this project in 1998. The balance of the project funding has been secured from NYS and local sources. Construction was initiated on this project in March 2003.
- Village of Phoenix Sewage Treatment Plant Upgrade - \$5 million to expand the capacity of this treatment plant which serves the county industrial park in the Town of Schroepfel.
- Oswego County Airport/Industrial Park - \$5 million to provide water and sewer facilities to serve a proposed 130-acre industrial park located adjacent to the Oswego County Airport. The project also involves the construction of a 40,000 SF cross-dock facility to be used for cargo transitioning from air freight to ground transportation.
- Columbia Mills Infrastructure/Brownfield Reuse - The Oswego County Industrial Development Agency has developed a comprehensive redevelopment plan for the Columbia Mills Brownfield site. This contaminated 90-acre site has been cleaned up with \$2.9 million of State and federal funds. Reuse of the site will require additional demolition of the remaining foundations and structures, site preparation, an access road,

and the extension of infrastructure to accommodate a combination of industrial, commercial and residential uses. The estimated cost for the initial phase of infrastructure to support redevelopment is \$1.5 million.

- Lake Ontario Industrial Park – The Lake Ontario Industrial Park is located in the northeastern corner of the City of Oswego in a State designated Empire Zone. The park has been designated as a State Build Now-NY site. It is comprised of 57 acres with 2,500 feet of roadway and is serviced by municipal water, sewer, and storm water facilities. To further develop the park, \$2.5 million is needed to construct a 50,000 square foot speculative building. In addition, \$250,000 is needed to extend the existing road in the park to access rail service and the eastern area of the park.
- Parish Business/Industrial Park - \$1.6 million for infrastructure improvements to extend sewer, water, and a road into a 100-acre site located at the I-81 interchange in Parish. This park will be one of four industrial parks operated by Operation Oswego County, Inc. and the first one on the eastern side of the County.
- City of Oswego Speculative Building – The City of Oswego has been identified by several companies/site consultants as an excellent location for a technical call center. The lack of an existing vacant class A office building is a major problem in attracting a business of this type to the area. A proposal has been made to develop a 12,250 sq.ft. (expandable in 5,000 sq.ft. increments) building in a strategic location in the community. The estimated cost is \$1.67 million.
- Nestle Site Redevelopment – The Nestle Chocolate and Confections plant in Fulton has closed after 100 years of manufacturing. The 37.9 acre site with over 1 million square feet will be available for redevelopment. Due to the age of the structures and the cost associated with remediation and retrofitting the site, a major redevelopment plan will be needed in order to maximize the reuse potential of this site. Preliminary estimates are between \$5 to \$10 million to remediate and prepare the site and buildings for mix-use redevelopment.
- City of Oswego Westside Parking Garage – The City is embarking on an aggressive downtown revitalization program. One of the critical deficiencies that has been identified in the community is the lack of available parking. Repeatedly, developers indicate they cannot consider investing in downtown until this problem is addressed. The City has identified a site for the development of a parking garage at West First and Cayuga Streets. The project is estimated to cost \$3 million.

Regional

- DestiNY USA – The Pyramid Companies of Syracuse is continuing to develop plans for DestiNY USA, a one-of-a kind resort destination in Syracuse, New York. The project is expected to exceed 3.2 million square feet of space and will consist of retailers, entertainment, and recreation elements. The project, which is projected to draw millions of tourists to Central New York, will have a major impact on the CNY economy. This project will require significant public improvements to the infrastructure serving the project area.

- Syracuse University Center of Excellence in Environmental System – New York State has selected Syracuse University to host a Center of Excellence in Environmental System (Center). The Center is being designed to become a world leader in indoor environmental systems research and development. The State’s commitment to this project includes \$15 million that will be used to build a headquarters for the Center in the 100-acre Syracuse University Research Park on South Campus. The Center may become involved in research associated with environmentally friendly “green-building” techniques and products for DestiNY USA.
- CNY Biotechnology Research Center – SUNY Upstate Medical University and the SUNY College of Environmental Science and Forestry are planning to develop a biotechnology research center in Syracuse. The research center is being designed to grow in phases and will ultimately consist of a three-building \$80 million complex.
- CNY Cultural / Recreation Resource Initiatives – Plans to develop a stronger tourism base to the CNY economy will be enhanced by efforts to improve the region’s cultural and recreation resources. Among the projects currently being considered is a cultural arts district in downtown Syracuse. Also noteworthy is a proposal to develop a Franklin Car Museum in Central New York. The Franklin Car Museum project includes building a \$5 million 30,000 square foot museum.
- Central New York Enterprise Development Fund – The demand for small business loans has created a need to secure funds to recapitalize the CNY Enterprise Development Fund. Funds will be targeted to small manufacturing companies and producer service firms throughout the region.
- Central New York Strategic Training Partnership Fund – Funding is required to recapitalize this regional training program. Funds will be directed to companies looking to upgrade the skills of their employees.
- Central New York Regional Business Recruitment Program – Funds are required to support administration of a comprehensive business recruitment program. Funds will be directed to marketing, site location consultants, trade shows and missions, and development of an electronic database of pre-approved/permitted business development sites in CNY.